Software selection

Choosing the right software for your business.

We've designed our business software selection service to enable you to easily and confidently choose the right software for your business.

The problem

You know you need a new system

Your team are struggling. You're wasting time. Perhaps you're seeing mistakes happen.

There are too many options

How will you choose? What works for someone else, may not work for your business.

You can't afford to choose incorrectly

You haven't got the time or money to waste on a system that doesn't work for you.

You don't have time to research

You're busy running your team. You don't have time to read up on all the options available to you.

You feel you don't have the skills

Perhaps you feel you don't have the knowledge or experience to make a good decision.

How we help

Get your requirements right

The key to choosing the right software for you is knowing exactly what features and functions you'll need.

Save time

by letting us do the hard work.

Relax

you're in good hands.

Be confident

knowing that your software is being selected the right way.

Gain a partner

We're on your side, working to make your project successful.

Get a fresh perspective

Get a clearer view of what you need, from an outside view.

MiddleStone

Find software that would work *for you*

We'll search the whole of the market. We'll look for solutions that match *your* way of working.

Give you all the information you need

Get enough information so that you can choose the best system.

Answer your questions

We'll be on hand to answer any questions, big or small.

Guide you to the right decision

We'll help you weigh up the different options available, creating a business case for each one.

Get unbiased advice

Cut through the hype, we'll tell it like it is.

Save money

getting it right first time.

How it works

Discovery session

- Meet with directors or managers
- Agree the scope of work you want us to do
- Establish a budget for your project
- Prepare a project plan

Gather requirements

- Talk to individual team members
- Assess your technical environment
- Read any documentation you have

Research and recommend

- Research software that meets your requirements
- Consider alternative options for you
- Prepare a report detailing your options

Decide

- Discuss your options with you
- Answer your questions
- Arrange demonstrations of suitable software
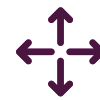
Related services

System implementation

Get up and running with your new system quickly and easily.

Data migration

Move information from your old systems into your new one.