Solution sheet

System integration

Connecting your business software.

Reduce manual and error-prone work, by linking your systems together.

The problem

Work is repetitive or mundane

Jobs involve copying and pasting between systems. It seems there should be a better way.

Information is duplicated

For example, the same information is typed into two or three different systems.

Reporting is slow

Information is gathered from so many places.

Your team are unhappy

Your team may be bored or frustrated with the current system.

You've spotted mistakes

Because information is being manually moved and re-typed, you've noticed inconsistencies.

You've lost confidence in your data

Because you've spotted mistakes, you don't trust what your systems tell you.

How we help

Provide guidance

We'll provide practical suggestions to improve your processes that fit your business and budget.

Save time

by reducing wasted effort.

Improve accuracy

by avoiding manual data entry.

Improve performance

by saving time and money.

Reduce stress

Relax, knowing you're getting it right.

Improve team morale

because you can concentrate on meaningful work.

MiddleStone

Populate your systems

Capture information from external sources, such as Royal Mail® or Companies House.

Synchronise data between systems

Feed data from one system to another to save time and eliminate errors.

Automate data-entry tasks

Automate labour-intensive tasks, such as data entry and re-keying.

Develop custom integrations

If no cheaper alternatives are suitable, we'll develop custom integrations to link your systems.

How it works

Discovery session

- Meet with directors or managers
- Identify key opportunities
- Agree the scope of work you want us to do

Research and recommend

- Talk to team members about their needs
- Assess your technical environment
- Look for ways to integrate your existing systems
- Identify ready-made add-ins that would help

Decide

- Discuss your options with you
- Answer your questions
- Plan your next steps

Build and implement

- Buy or build your solution
- Support your team to start using the new tools

Gain a partner

We're on your side, working to make your business successful.
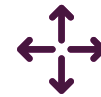
Related services

Process improvement

Optimise your business processes.

Software selection

Choose the right software for your business.

Data migration

Move information from your old systems into your new one.